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**PRECISE**  
value intelligence **original**

**COGNITIVE** independent  
autonomous **analytical**


**INTP** **DETACHED**  
reserved  
contemplative

**SELF-DETERMINED** dislike  
**challenge others** redundancy

**INTENSELY** objectively **critical**  
**CURIOUS** **INSIGHTFUL**

**THEORETICAL**  
**SKEPTICAL** mentally quick  
independent **SPECULATIVE**  
problem solvers

**INGENIOUS**  
**INTERACT** logical  
**INTELLECTUALLY**  
quickly see inconsistencies



Source: Introduction to Myers-Briggs Type® in Organizations (4rd ed.) by Sandra Krebs Hirsh and Jean M. Kummerow



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# INTP

## Objective Analyst

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### Work Style

- Design logical and complex systems
- Demonstrate expertise in tackling intricate problems
- Add short- and long-range intellectual insight
- Apply logic, analysis, and critical thinking to ideas
- Concentrate on core issues

### Leadership Style

- Lead by conceptually analyzing problems and goals
- Apply logical systems thinking
- Allow for autonomy and independence for themselves and others
- Relate to people based on expertise rather than position
- Seek to interact at an intellectual rather than an emotional level

### Potential Pitfalls

- May be too abstract and therefore unrealistic about necessary followthrough
- May overintellectualize and become too theoretical in their explanations
- May pay too much attention to minor inconsistencies at the expense of teamwork and harmony
- May turn their critical analytical thinking on people and act impersonally

### Suggestions for Development

- May need to focus on practical details and develop concrete steps for implementation
  - May need to state things more simply
  - May need to yield on minor points in order to gain the needed cooperation of others
  - May need to learn more about others and express appreciation of them
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